



Photos courtesy of Tecta America Corp. (Wiese Photo)

The Top 100 Roofing Contractors

Roofing Contractor offered roofing companies an opportunity to be part of its list of the Top 100 roofing contractors in the United States.

We asked companies to share their total revenue last year, as well as their peak number of staff members and what percentage of their work was residential versus commercial.

The rankings are based solely on annual revenue, and participation was voluntary. When final tabulations were compiled the companies who responded

made up an eclectic group whose 2008 sales revenue ranged between \$547 million and \$2 million.

At the top of the list is Tecta America Corp., headquartered in Skokie, Ill., whose 29 divisions, 50 locations and 3,000 roofing professionals combined for more than \$547 million in revenue last year. The company strives to leverage flexibility at the local level with the economies of scale the entire company can bring to bear.

No. 2 on the list is CentiMark Corp. of Pittsburgh, a family-owned commercial

contracting company that knows what it takes to make its clients happy. With \$420 million in total revenue last year, CentiMark Corp. continues to make strides despite a tough economic climate.

Take a look at the profiles of these companies on the next few pages to see how some of the largest roofing contractors in the country are handling the economic downturn and meeting and exceeding the needs of their customers and maintaining a challenging and safe work environment for their employees.

	Company Name	Location	Total Revenue	Peak Staff	Residential %	Commercial %
1.	TECTA AMERICA CORP.	SKOKIE, IL	\$547,301,000	3,000	3%	97%
2.	CENTIMARK CORP.	CANONSBURY, PA	420,000,000	2,500	0%	100%
3.	PETERSEN-DEAN ROOFING AND SOLAR SYSTEMS, INC.	NEWARK, CA	237,890,000	3,210	50%	50%
4.	BAKER ROOFING CO.	RALEIGH, NC	135,000,000	774	10%	90%
5.	NATIONS ROOF, LLC.	LITHIA SPRINGS, GA	91,000,000	675	10%	90%
6.	ADVANCED ROOFING	FORT LAUDERDALE, FL	86,000,000	350	0%	100%
7.	BELDON ENTERPRISES, INC.	SAN ANTONIO, TX	75,084,569	595	62%	38%
8.	SILKTOWN ROOFING, INC.	MANCHESTER, CT	70,000,000	325	0%	100%
9.	D.C. TAYLOR CO.	CEDAR RAPIDS, IA	69,000,000	404	0%	100%
10.	CROWTHER ROOFING AND SHEET METAL OF FLORIDA, INC.	FORT MYERS, FL	57,400,000	483	5%	95%
11.	UNITED STATES ROOFING CORPORATION	NORRISTOWN, PA	51,800,000	200	0%	100%
12.	ASPEN CONTRACTING, INC.	LEES SUMMIT, MO	48,793,460	29	2%	98%
13.	COMMERCIAL ROOFERS, INC.	LAS VEGAS, NV	48,000,000	250	10%	90%
14.	COLLIS ROOFING, INC.	LONGWOOD, FL	42,600,000	685	70%	30%
15.	JOLLY ROOFING AND CONTRACTING CO., INC.	COLLIERVILLE, TN	31,000,000	160	3%	97%
16.	D&D ROOFING, INC.	COMMERCE CITY, CO	30,200,000	215	15%	85%
17.	BURNS & SCALO ROOFING CO., INC.	PITTSBURGH, PA	28,500,000	210	7%	93%
18.	OKLAHOMA ROOFING & SHEETMETAL	OKLAHOMA CITY, OK	28,000,000	200	3%	97%
18.	SULLIVAN ROOFING, INC.	SCHAMBURG, IL	28,000,000	110	0%	100%
20.	KPOST COMPANY	DALLAS, TX	26,758,637	200	0%	100%
21.	DORMAN ROOFING	PHOENIX, AZ	25,146,872	10	10%	90%
22.	PARSONS ROOFING	WACO, TX	25,110,491	140	2%	98%
23.	CMR CONSTRUCTION & ROOFING	HOUSTON, TX	23,200,000	35	65%	35%
24.	PORTER ROOFING CONTRACTORS, INC.	MCMINNVILLE, TN	23,000,000	180	5%	95%
25.	THE JOBIN ORGANIZATION	FARMINGDALE, NY	22,750,000	125	0%	100%
26.	GOODING, SIMPSON & MACKES, INC.	EPHRATA, PA	22,250,000	140	5%	95%
27.	MASTERCRAFTEXTERIORS.COM	ROCKTON, IL	22,127,096	75	95%	5%
28.	RELIABLE ROOFING	ATLANTA, GA	21,805,000	30	70%	30%
29.	COMMERCIAL SIDING & MAINTENANCE	HOUSTON, TX	21,432,752	140	0%	100%
30.	ROOF SYSTEMS OF VA., INC.	RICHMOND, VA	21,100,000	210	5%	95%
31.	HEIDLER ROOFING SERVICES, INC.	YORK, PA	20,100,000	110	12%	88%
32.	GREAT PLAINS ROOFING AND SHEET METAL	KANSAS CITY, KS	19,679,221	125	0%	100%
33.	ABSOLUTE ROOFING AND CONSTRUCTION, INC.	PARMA, OH	19,600,000	126	50%	50%
34.	JOTTAN, INC.	FLORENCE, NJ	18,093,398	100	0%	100%
35.	BRI ROOFING & SHEET METAL, LLC	HASLET, TX	17,500,000	110	0%	100%
36.	PERRY ROOFING CONTRACTORS	GAINESVILLE, FL	17,000,000	149	10%	90%
37.	HORIZON COMMERCIAL ROOFING	WOODSTOCK, GA	15,000,000	12	0%	100%
37.	THE DURABLE SLATE COMPANY	COLUMBUS, OH	15,000,000	140	50%	50%
39.	CP RANKIN INC. ROOF MANAGEMENT & CONTRACTING	CHALFONT, PA	14,000,985	48	0%	100%
40.	DONALD B. SMITH, INC.	HANOVER, PA	14,000,000	75	15%	85%
41.	ROBERTS-MCNUTT, INC.	LITTLE ROCK, AR	13,000,000	110	0%	100%
42.	THE ROOF DEPOT, INC.	ALPHARETTA, GA	12,900,000	55	75%	25%
43.	STANLEY ROOFING COMPANY, INC.	IPSWICH, MA	12,500,000	48	5%	95%
44.	BORFITZ	GOLDEN, CO	12,250,000	150	80%	20%
45.	TEXAS ROOF MANAGEMENT	RICHARDSON, TX	11,800,000	100	0%	100%
46.	CHEMCOTE ROOFING CO.	DUBLIN, OH	11,620,221	65	2%	98%
47.	JOHN SYKES COMPANY	ATLANTIC CITY, NJ	11,000,000	45	10%	90%
48.	DKG & ASSOCIATES, INC.	ALBUQUERQUE, NM	10,000,000	65	2%	98%
49.	UPSTATE ROOFING & PAINTING, INC.	ROCHESTER, NY	9,683,000	75	5%	95%
50.	NEW BRITAIN ROOFING CO., INC.	NEWINGTON, CT	9,260,000	43	0%	100%
51.	KATCHMARK, INC.	CHANTILLY, VA	9,000,000	30	60%	40%

Note: The information on this list was self-reported by respondents between February and July of 2009.

	Company Name	Location	Total Revenue	Peak Staff	Residential %	Commercial %
52.	ROOFING CONCEPTS UNLIMITED/FLORIDA, INC.	CORAL SPRINGS, FL	\$8,902,234	85	20%	80%
53.	MCKINNIS ROOFING & SHEETMETAL INC.	BLAIR, NE	8,890,000	76	30%	70%
54.	BEST QUALITY ROOFING	TULSA, OK	8,862,346	128	90%	10%
55.	JIM GIESE COMMERCIAL ROOFING CO., INC.	DUBUQUE, IA	8,812,585	50	0%	100%
56.	MCCURDY-WALDEN, INC.	JACKSONVILLE, FL	8,698,400	110	0%	100%
57.	KELLY ROOFING	NAPLES, FL	8,450,000	75	60%	40%
58.	ADVANCED METAL ROOFING	WILMINGTON, NC	8,187,085	41	98%	2%
59.	THOROUGHbred CONTRACTORS	SHELBYVILLE, KY	8,125,000	65	0%	100%
60.	RIVER ROOFING, INC.	SPRINGFIELD, OR	7,800,000	60	75%	25%
61.	LOS GATOS ROOFING	SAN JOSE, CA	7,690,000	35	95%	5%
62.	SRS ROOFING & SHEET METAL, INC.	WATERFORD, WI	7,073,502	49	0%	100%
63.	LES JONES ROOFING	BLOOMINGTON, MN	7,000,000	38	80%	20%
64.	INDUSTRIAL CONTRACTORS, INC.	EVANSVILLE, IN	6,772,500	35	1%	99%
65.	CHAMPION ROOFING INC.	SKOKIE, IL	6,500,000	50	30%	70%
66.	U.S. ROOFING	PEABODY, MA	6,000,000	35	25%	75%
67.	CORNELL ROOFING & SHEET METAL	INDEPENDENCE, MO	5,800,000	45	0%	100%
68.	ROOFING SOLUTIONS	PRAIRIEVILLE, IA	5,600,000	57	20%	80%
69.	QUEEN CITY ROOFING & CONTRACTING	SPRINGFIELD, MO	5,587,650	23	0%	100%
70.	COSTAL COMMERCIAL ROOFING CO., INC.	CONWAY, SC	5,512,434	45	0%	100%
71.	JIM BROWN AND SONS ROOFING CO., INC.	GLENDALE, AR	5,438,590	63	2%	98%
72.	KULP'S OF STRATFORD	STRATFORD, WI	5,436,000	44	32%	68%
73.	LYONS ROOFING	PHOENIX, AZ	5,400,000	68	65%	35%
74.	UNICOAT INDUSTRIAL ROOFING CORPORATION	BRADENTON, FL	5,372,000	75	0%	100%
75.	COLLIER ROOFING CO	NASHVILLE, TN	5,100,000	49	2%	98%
76.	ALEX ROOFING CONSTRUCTION CO., INC.	NEW CASTLE, PA	5,000,000	35	10%	90%
77.	EASTERN IOWA CONSTRUCTION LLC	MARION, IA	4,955,000	149	85%	15%
78.	CONTRACTOR'S ROOF SERVICES	GIG HARBOR, WA	4,800,800	54	35%	65%
79.	BAKER ROOFING CO.	STOCKTON, CA	4,686,000	30	25%	75%
80.	THERMAL-TEC/ MICHIGAN INC.	CEDAR SPRINGS, MI	4,500,000	45	0%	100%
81.	KNOX ROOFING	SANTA CRUZ, CA	4,300,000	43	90%	10%
82.	JVS, INC.	SIMPSONVILLE, SC	4,100,000	52	10%	90%
83.	CONSTRUCTION CORPS OF AMERICA, INC.	AUSTIN, TX	4,000,000	65	75%	25%
84.	ALL AMERICAN ROOFING & WATERPROOFING, INC.	WILMINGTON, DE	3,986,437	34	94%	6%
85.	ROOFING TECHNOLOGY	DAVENPORT, IA	3,986,134	42	0%	100%
86.	MONTROSS COMPANIES	LAKE FOREST, CA	3,875,000	42	40%	60%
87.	ACE ROOFING INC.	LAFAYETTE, LA	3,800,000	30	10%	90%
88.	STANDARD ROOFING CO., A TECTAAMERICA CO.	GLENDALE, AZ	3,600,000	36	1%	99%
89.	MCLAUGHLIN-PHILLIPS, LLC	ELMIRA, NY	3,500,000	35	10%	90%
90.	CAL VINTAGE ROOFING CO.	GOLD RIVER, CA	3,300,000	35	100%	0%
91.	RAINSHIELD ROOFING, INC.	FERNDALE, WA	3,000,000	30	95%	5%
91.	RW MULLIGAN CO INC.	RIVERHEAD, NY	3,000,000	15	75%	25%
91.	ISAACS ROOFING AND INSULATION CO.	PALMETTO BAY, FL	3,000,000	38	60%	40%
91.	H.T. HARRISON & SONS, INC.	ROCKVILLE, MD	3,000,000	30	50%	50%
91.	BLAIR CONSTRUCTION, LLC.	MILLERSVILLE, MD	3,000,000	25	25%	75%
96.	SHAPPER BUILDING SERVICES, INC.	SYRACUSE, NY	2,800,000	15	12%	88%
97.	RTS ROOFING, INC.	EAU CLAIRE, WI	2,197,902	20	10%	90%
98.	KING-LAR ROOFING, INC.	DECATUR, IL	2,050,000	25	0%	100%
99.	PATRICK HOME EXTERIORS, INC.	LITTLE CANADA, MN	2,000,000	8	100%	0%
99.	PREMIER ROOFING	HILTON HEAD ISLAND, SC	2,000,000	12	95%	9%
99.	TOFILO CONSTRUCTION	NORRIDGE, IL	2,000,000	8	80%	20%
100.	BLOOMFIELD CONSTRUCTION	BLOOMFIELD HILLS, MI	1,873,787	5	85%	15%